

Confidence

I know a man who hunts for snakes, and kills them for their grease. He says 'twill cure rheumatic aches, and make your anguished aches. The doctors say that serpent oil no sort of virtue owns; it will not cure the pains that coil around your joints and bones. But this old gun who kills the snakes has never had a doubt; he says all other cures are fakes, when reptile oil's about. He is so everlasting sure that what he says is true, that even skeptics buy his "cure," to see what it will do. And so it keeps him toiling hard, the keen demand to meet, and he has bought with bullsake lard a home in Easy street. If you believe in what you sell, have faith in what you say, in that same avenue you'll dwell upon a future day. If one is not supremely sure that what he has for sale makes all competitors look poor, his eloquence will fail. A man can sell me sitting hens or swarms of bumble bees or double-act fountain pens or cures for housemaids' knees, if he's convinced that what he sells beats everything around; that sort of salesman's wearing bells, wherever he is found.

WALT MASON.

TO 'CATALOGUE' THE M.C.'S ON SUFFRAGE QUESTION

Congressional Union to Tabulate Views of Lawmakers, Bringing Record Up to Date.

Miss Alice Paul, chairman of the Congressional Union for Woman Suffrage, with headquarters in this city, has announced that Mrs. George L. Grimes and Mrs. W. D. Loell of Detroit, Mich., are expected here within a few days to begin their work of attaining the members of the sixty-fourth Congress, in order that all data pertaining to their personal and political histories and records as to attitude toward suffrage may be brought up to date. The sentiment of many is thought to have changed of late, and their attitude on the Susan B. Anthony amendment will therefore be particularly noted.

A large delegation from the Congressional Union left yesterday for New York to take part in the suffrage parade there tomorrow.

Delegation to Carry Banner. The banner of the Union is to be carried by Washington women, and the following are to be among those leading it: Mrs. S. M. B. Young, Mrs. John Jay White, Mrs. George Odell, Mrs. W. T. Burch, Miss Stevens, Mrs. William Colt, Miss Caroline Hoffman, Mrs. Helena Wood, Mrs. Mary Kelly, Mrs. Claggett and Mrs. Paul Dessez.

REVIVAL OF MOVEMENT FOR DISTRICT SUFFRAGE

Executive Committee of League Discusses Reorganization—To Arrange for Vote on New Constitution.

The executive committee of the District of Columbia Suffrage League at a recent meeting discussed plans for the reorganization of that association. Roscoe Jenkins, its treasurer, presented a tentative constitution, to be voted on within the next few weeks by the entire membership of the organization. James Hugh Keeley, who has had charge of the summer series of outdoor meetings, reported that forty-seven meetings had been held at the corner of 33rd street and Pennsylvania avenue northwest. He said attendance at the meetings varied from 50 to 300.

The resignation of Thomas E. Will, executive secretary, was read, but action upon it was deferred until the next meeting.

Mrs. Robert W. Baker of this city has requested an appointment with President Wilson to present a committee from a convention of woman voters from San Francisco bearing resolutions for federal action looking to suffrage. This committee is now on its way east.

Orchestral Concert.
By the United States Soldiers' Home Band Orchestra in Stanley Hall this evening at 8:45 o'clock. John S. M. Zimmermann, director.

March, "Strenuous Life".....Bohne
Overture, "Stradella".....Flotow
Entr'acte.....
(a) "Serenade Celebrate"
Moszkowsky
(b) "When the Swallows Home-ward Fly".....Abt
Selection, "China Chien" (Requested)
Fox trot, "Sam Trod".....Caryl
Waltz suite, "Dreams of Childhood".....Waldteufel
Oriental Intermezzo, "Novels"
Claypole
Finale, "My Hindoo Man".....Eugene
"The Star Spangled Banner"

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QUININE PRICE HIGHER THAN SINCE CIVIL WAR

Is Reported Selling by New York Brokers at \$2.10 to \$2.25 an Ounce in Bulk.

Has Advanced Several Hundred Per Cent in Two Weeks—Other Drugs at Increased Figures.

The price for quinine today is higher than it has been since the time of the civil war, when it brought \$6.50 an ounce. The prices for many other drugs are correspondingly advanced and those conversant with the drug industry say that higher levels yet are to be reached.

Under normal conditions quinine sells in bulk form a. from 20 to thirty cents per ounce, wholesale. Today it was quoted by brokers in New York at \$2.10 to \$2.25 per ounce. It is believed \$2.50 will be reached in a few days.

Up to the present time the advance in the retail price for quinine has not been great, however. Capsules of the size which formerly sold at 5 cents a dozen are now bringing 10 cents at many pharmacies. There is a wide margin of profit between the quinine in bulk and filled capsule, and this is the reason that the advance in the retail price has not been proportionate to that in the wholesale price. Drugists are selling quinine today on a closer margin than ever before.

During the past two weeks the price for this drug has advanced several hundred per cent. The biggest jump occurred slightly more than a week ago, when advance information that a sharp increase was expected landed many drug brokers to reap a harvest.

Laid to Embargo by England.

The advance in the price of quinine, which is one of the most widely used drugs and one that is to be found in almost every household, is due to a large degree to an embargo placed on its shipment by England. For many years London has controlled the quinine market, but control now rests in Amsterdam. Holland. Shortage of ships to bring from Dutch India the cinchona bark, from which the drug is derived, also has been responsible for the increased price. There was a sharp advance in the price of the drug several days ago, when an order for five tons of quinine was received from Italy.

The two principal manufacturers of quinine in this country have not booked any orders for several weeks because of their inability to obtain the raw product necessary for its manufacture. Demands from jobbers for quinine are about three times the normal volume for this time of the year. Retail druggists, fearing that a fever increase the demand for quinine, have all attempted to get a winter's supply at the increased price. The market is glutted with orders that cannot be filled.

Rise in Glycerin Price. There has also been a marked increase in the price of glycerin, both Great Britain and France having placed an embargo on its shipment. A large portion of the glycerin used in this country is imported from England in a crude state and refined here. Glycerin now is in great demand, since it is used in almost all high explosives. Under normal conditions it sold at about 20 cents a pound wholesale, now it sells at about 60 cents. The shortage is more serious at this time of the year than at any other time, druggists explain, since it is used extensively in the manufacture of cough medicines and lozenges.

Bromide of potash and other bromides have increased several hundred per cent. Antipyrine, which is used extensively in the manufacture of headache remedies, has advanced from \$2 a pound to about \$22. Scores of other drugs have made similar advances in price.

Many drugs manufactured in this country have made these unusual advances because materials needed in their manufacture come from Germany and other countries now at war and shipments of them have ceased.

Will Address Secular League. William D. Mackenzie is to address the Washington Secular League at its meeting at Pythian Temple Sunday afternoon. His subject is to be "Henry George's Solution of the Social Problem."

New No. 21 to Asheville. "Land of the Sky," leaves Washington daily 7 p.m., effective Oct. 24. Southern Railway. Get dinner on the diner. Consult agents, 705 15th, 911 G. St. n.w.

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NOTED MOVIE EXHIBITOR TO BE BANQUET GUEST

S. L. Rothapel, Mutual Lecturer, Has Had Many Interesting Experiences During His Life.

S. L. Rothapel of New York, a noted motion picture exhibitor, will be the guest of honor at a banquet given by the motion picture theater proprietors at the Raleigh Hotel at 6 o'clock this evening.

Mr. Rothapel has been sent on a speaking tour to cover the entire United States by the Mutual Film Corporation. He has had quite an interesting experience. He was born the son of a shoemaker in Stillwater, Minn.; became a copy boy on a Brooklyn newspaper, married a tavern keeper's daughter at Forest City, Pa., and tended bar for a living. At the way-side inn he got the inspiration which brought him ultimately to New York City, where he became a "master exhibitor." Of course, there were many incidental adventures in his career of rapid progression. He joined the United States Marine Corps and had a trip around the world in the service of H. E. Rogers, pausing to take a dip into the Boxer rebellion in China. He became a second lieutenant and resided with a characteristically good record. After this experience in the drama of life he was prepared for the successes which began with his motion picture show in the dance hall at Forest City. There he had a "master exhibitor" chair, a sheet screen and a rattle-trap projection machine. He painted the cards, booked his films, sold the tickets and ran on the picture. After that he had nothing to do but sweep out and close the house. Now times have changed.

B. C. Cunningham, manager of the Mutual Film Corporation's office in Washington, D. C., and Y. L. Abney, who have charge of the arrangements of the banquet, which, it is said, will be a most interesting affair, have invited Mr. Rothapel to the states of Maryland, Virginia and West Virginia have been invited to come.

New Train—Augusta Special To leave for Washington at 7 p.m. daily, effective Oct. 24. Have your dinner on the diner. Southern Railway. Consult agents—Advertisement.

ALPHA BETA PHI OF G.W.U. IS TO ENTER SIGMA NU

Formal Installation Tomorrow Afternoon to Be Followed by a Banquet.

The Alpha Beta Phi Fraternity of the George Washington University will be formally installed as Delta Pi Chapter of Sigma Nu National Fraternity at a banquet to be held tomorrow afternoon at 4 o'clock at the chapter house, 2022 F street northwest. The initiation will be in charge of Past Regent A. H. Wilson of New York, assisted by officers and past officials of the fraternity.

The initiation will be followed by a banquet at 8 o'clock in the evening, at the New Willard Hotel, the initiates being the guests of honor. Representative John M. Evans of Montana will be toastmaster. One hundred and fifty persons will attend, including forty initiates, members of Washington and Baltimore alumni chapters, officials of the fraternity, members of the faculty of George Washington University, members of the country, and representatives of the active and alumni chapters of the first division, which comprises Delaware, Maryland, Virginia, North Carolina and the District of Columbia. Alpha Beta Phi Fraternity was established as a local organization at George Washington ten years ago, and has since maintained a strong society, at all times numbering among its members many of the leaders in various phases of college life. It is a member of the Interfraternity Association of the university, and will enter Sigma Nu as a full-grown chapter.

Sigma Nu National Fraternity was founded at Virginia Military Institute in 1882. Delta Pi will be the seventy-second chapter now active. These chapters are located in forty states, covering virtually the entire country. There will be six members of Sigma Nu in the coming Congress—Charles Edwards of Georgia, John M. Evans of Montana, Harvey Helm of Kentucky, C. N. McArthur of Oregon, Henry St. John of Alabama and Riley J. Wilson of Louisiana. Officers of the local alumni chapter are Frank H. Iden, president; Roy R. Cox, vice president and Mark F. Finley, Jr., secretary-treasurer.

The committee in charge of the banquet arrangements is composed of Roy R. Cox, chairman; Beverly Evans, Herbert J. Morgan and Robert H. Wood.

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GAIN IN MEMBERSHIP SHOWN BY ADVENTISTS

Annual Report of H. E. Rogers, Statistical Secretary, Also Shows Increase in Contributions in 1914.

A gain of 11,287 or 9.85 per cent in membership of the Seventh-day Adventist Church for the year 1914 is shown in the annual report of H. E. Rogers, statistical secretary of the general conference of that denomination, which was presented at Takoma Park, made public today.

The net gain was greater than the total membership thirty years after the denomination came into existence. The total membership at the end of the year was 123,484.

Contributions for evangelistic work totaled \$3,090,455, an increase of nearly \$235,000 over 1913.

The remainder of the report is in part as follows:

"The amount of money raised as offerings to foreign missions in the North American division was \$615,555.35; the membership in this division is 72,015. This amount is, therefore, an average of \$8.55 for each member.

15,000 Not Included in Report.

"For years the number of companies and their membership, as well as the number of baptized scattered believers, have been shown in the report, but in harmony with the vote taken at the last session of the general conference this information has been discontinued. The aggregate communicants thus dropped out of the report would be approximately 15,000. That is to say, the plan of omitting the membership of companies and scattered believers accounts for the elimination of approximately 15,000 communicants from all reference in this report.

"The number of organized churches at the close of 1914 was 3,702, a gain during the year of 113, or 3.15 per cent.

"This work is now carried forward in eighty-seven different countries, by a force of laborers comprised as follows: Ordained ministers, 325; licensed ministers, 565; licensed missionaries, 1,454; colporteurs, 1,206; and 2,922; total evangelistic laborers, 5,813."

Baltimore & Ohio to Baltimore, \$1.50 round trip, every Saturday and Sunday, good returning until 9 a.m. Monday. Advertisement.

Law Class Elects Officers. Officers of the senior class of the George Washington University Law School were elected at a meeting last evening as follows: President, Harry Hodges Semmes; vice president, Arthur Nye Van Vleet; secretary, Homer Tip-ton Shaver; treasurer, Louis Breuninger; class editor, Marshall H. Francis; G. H. Eudaley, president of last year's junior class, presided.

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CITY ITEMS.

Neal of the Navy. Sat. Virginia, 608 9th

Choice White Potatoes, 20c pk.; Sweet Potatoes, 20c pk.; Golden Egg Macaroni or Spaghetti, 75c; Rabbit Best Soap, 4c; Ross's Whole Wheat Biscuits, 7c; 4 lbs. Fancy Head Rice, 25c; Best Butter, 22c; Peanut Butter, 10c; 3 large cans Beans, 25c; 4 cans Tuna Fish, 25c; 3 larger cans Tuna Fish, 25c; 24-lb. can Kaffee Syrup, 10c; 4 bottles Vanilla, 25c; Penn Mar Syrup, 10c; Fat Norway Mackerel, 5c and 10c; E. J. Peas, 5c; 3 cans Sweet Wrinkle Peas, 25c; 3 cans Oil Sardines, 10c; 3 cans Appapagus, 50c; 2 10-lb. bags Salt, 15c; Pure Pepper, 20c; Star of the East Flour, \$7.50 bbl.; 6 lbs. 25c; 1488 P. St. n.w. and all the J. T. D. Pyles Stores.

Automobiles by Auction at Wencher's, 920 Pa. ave. n.w. tomorrow, 12 o'clock noon, including 1914 six-cyl., seven-pass Studebaker, Electric Delivery Buick, Studebaker-Garford and others.

Drawing Books. Schmidt, 719-21 13th st.

Class Optical Co., 907 F St. Eyeglasses duplicated.

J. Jay Gould, "Halloween things," 829 9th

Spelehouse, 1016 7th. Main 3000. Paper-hanging, window shades, picture frames.

Phone Your Want Ad to The Star. Main 2440.

Many Join Artillery Company.

The new company of field artillery of the National Guard of the District of Columbia, to be comprised of students of George Washington University, is expected to be completed this evening. Twenty-five students were examined and sworn in last night at the National Guard Armory and it is expected about forty more will join this evening.

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Change of Policy Not Moving Pictures

WEEK BEGINNING MONDAY OCTOBER 25

Mats. Tuesday, Thursday, Saturday

Evenings, 8:15 O'clock, Prices, 25c, 35c, 50c, 75c.

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